

MAKING AN IMPACT ON U.S. MANUFACTURING



# Collaborative Robotics Workshop 2015 Advantages and Challenges for Small Manufacturers



Charles I. Ecker Business Training Center
Columbia, MD
October 7, 2015















John R. Kasich, Governor



Christiane Schmenk, Director



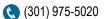














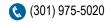


## Agenda

8:00 am	Registration and Continental Breakfast
8:30 am	Welcome Remarks and Workshop Introduction
9:00 am	Robotics for Manufacturing Applications: Current State of Collaborative Robotics and Flexible Automation – The NIST Perspective
9:30 am	Q&A
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4:00 pm	Q&A, Wrap Up and Discussion of Next Steps
4:30 pm	ADJOURN







engineering laboratory



# Welcome and NIST Introduction

Al Wavering, Chief
Intelligent Systems Division
Engineering Laboratory
National Institute of Standards and Technology
U.S. Department of Commerce

October 2015

National Institute of Standards and Technology U.S. Department of Commerce



# NIST's Mission – Working with Industry to Accelerate Innovation

 To promote U.S. innovation and industrial competitiveness by advancing measurement science, standards, and technology in ways that enhance economic security and improve our quality of life



#### **NIST Programs**



#### **NIST Laboratories**

 Provide measurement solutions, advance standards that drive innovation and reduce risks of technology adoption



## Hollings Manufacturing Extension Partnership

Helps smaller manufacturers compete globally



## Baldrige Performance Excellence Program

• Promotes and recognizes performance excellence

#### **NIST: Basic Stats and Facts**

#### Major assets

- ~ 3,000 employees
- ~ 2,700 associates and facilities users
- 1,200 field staff in partner organizations

Two main locations: Gaithersburg, MD Boulder, CO



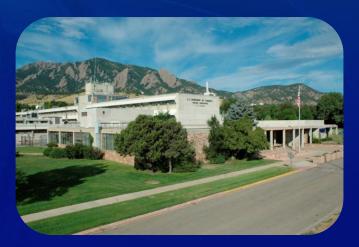
NIST Labs (\$675.5 M)



MEP & AMTech (\$138.1 M)

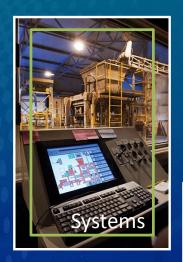
Construction (\$50.3 M)







# NIST Labs Priority Research Area: Advanced Manufacturing











#### The NIST Engineering Lab contribution:

Measurement science and standards to drive innovation and reduce risks of adoption of Smart Manufacturing technologies





# **Engineering Laboratory Smart Manufacturing Programs**

Measurement science and standards to **enable system-level technologies** 

- Smart Manufacturing Systems Design and Analysis
- Smart Manufacturing
   Operations Planning and
   Control

Measurement science and standards to enable disruptive process technologies

- Robotic Systems for Smart Manufacturing
- Measurement Science for Additive
   Manufacturing

Learn more at www.nist.gov/el/goalsprograms.cfm



# Questions to be answered for new technologies

- What can available technologies do?
- What would users like future technologies to be able to do?
- What test methods can technology developers and users apply to establish a shared understanding of capabilities and performance?
- What standards can help users integrate new technologies more easily?
- What guidelines would help users make most effective use of available technologies?



# **Driving Innovation and Reducing Risks of Technology Adoption Through Measurements and Standards**

Testbeds
Industry/Academia/Government Consortia, Standards Organizations

#### NST

Requirements from Users

Test Methods, Standards, Measurement Methods, & Performance Data Performance
Targets for
Developers;
Performance
Validation
for Users

Improved Technology for Manufacturing



Roadmaps, Workshops



Manufacturing

**Technologies** 

Process has been proven in many NIST-led standards projects, e.g.,

ASTM E54.08 ASME B5/TC52 ASME B89.1.12



# **Contact Information**

Albert J. Wavering Chief, Intelligent Systems Division

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NIST Engineering Laboratory 100 Bureau Drive Stop 8200 Gaithersburg, MD 20899-8200

www.nist.gov/el/isd

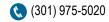


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## Robotics for Manufacturing Applications

Current State of Collaborative Robotics and Flexible Automation

Jeremy Marvel, Ph.D.

National Institute of Standards and Technology
Engineering Laboratory, Intelligent Systems Division

7 October, 2015



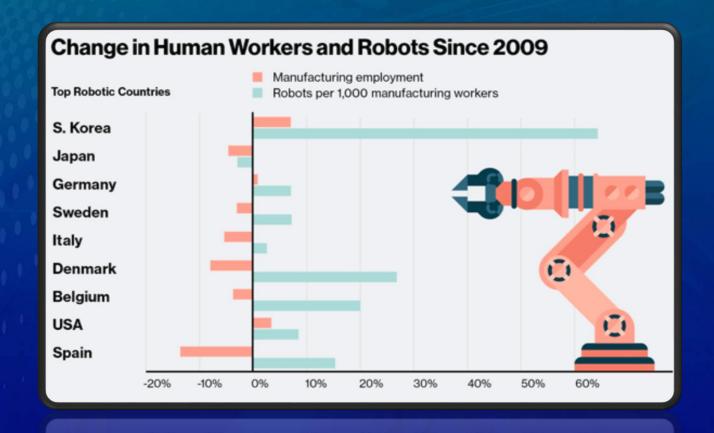
## Why is NIST involved?

- "The United States is losing leadership in manufacturing—not just in low-tech industries and products and not just due to low-wages abroad."
- Advanced robotics "could provide broad based innovation benefiting multiple industries..." 1
- The deployment of robots is hindered by a lack of measurement science for quantitatively specifying the required performance in key areas, as well as objectively measuring how well robots meet the requirements.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> PCAST, "Report to the President on Ensuring American Leadership in Advanced Manufacturing", June, 2011 <sup>2</sup> Robotics in Manufacturing Technology Roadmap," Sponsored by U.S. Department of Energy, October 2006.



## The Robotics Landscape



Source: "Robots Rising," MIT Technology Review http://www.technologyreview.com/graphiti/529971/robots-rising/



## Robotics in Manufacturing

#### 10% of potential users benefit from robotics

- Cost
- Safety
- Ease of integration/use
- Impact on productivity
- Real estate limitations

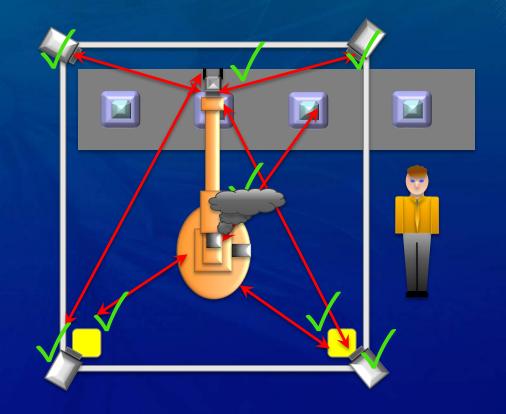




#### The Cost of Robotics

Process Robot Safeguards Sensing Tooling

Integration
Training
Validation
Maintenance





Robots
Safeguards
Sensing
Tooling
Integration
Training
Validation
Maintenance



Cutting edge vs. state of the art

- Manufacturing environments are not laboratories
- Relatively few end-users are willing to take the gamble on unverified tech
- Non-robust solutions may have negative value added



#### Robots



Robots

Safeguards

Sensing
Tooling
Integration
Training
Validation
Maintenance





Robots
Safeguards
Sensing
Tooling

I colling
Integration
Training
Validation
Maintenance





Robots
Safeguards
Sensing
Tooling
Integration

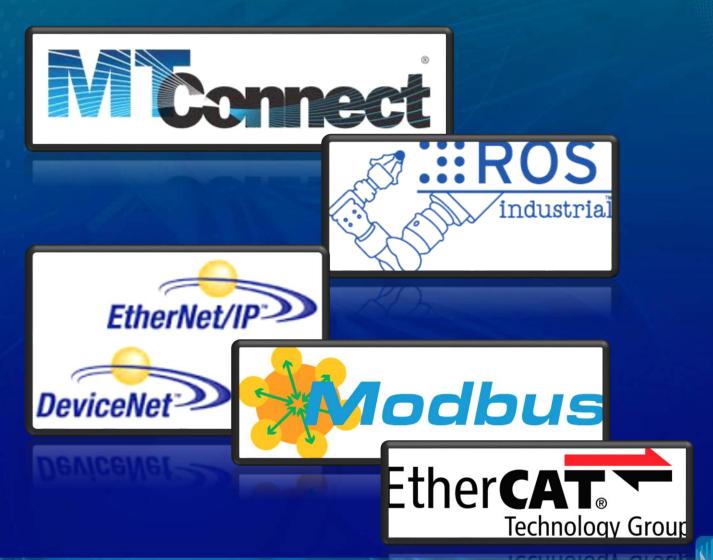
Integration
Training
Validation
Maintenance

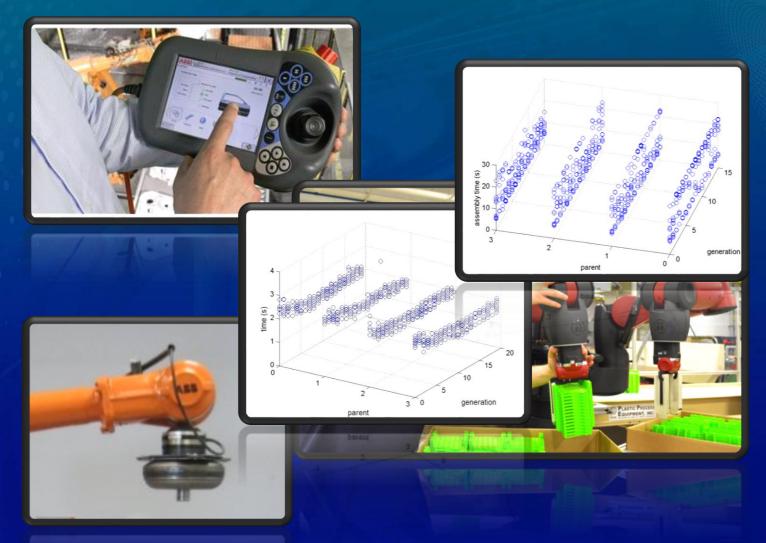


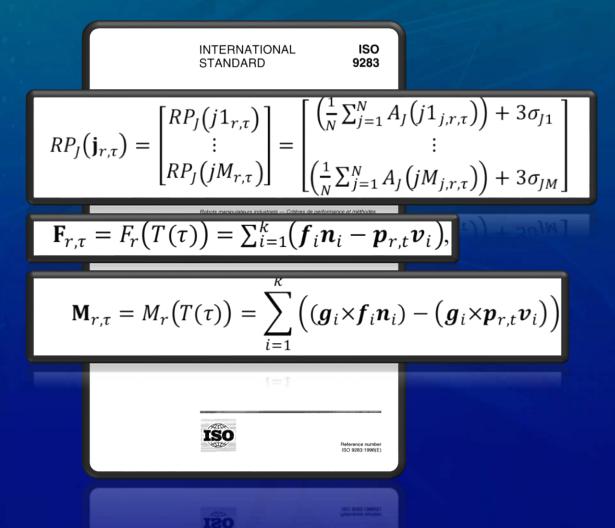
















## A Brief Note About Safety

18 The Dry, New Landon, Cont., Thursday, March 28, 1985

#### Robot killing leads to reassessment of factory safety needs

ATLANTA (AP) — A Michigan man who ded lost surrece was the first werker killed by a robot in this country, and life cate size significants the need for now well will distance the need for now well will be a country. approaches to factory safety, a federal safety expert said Thurs-

day. The \$4-year-old man, working with automated dis-casting ma-chinery last July, was pinned be-tween the back and of a robot and a simil pole, the national Centers for Disease Control re-ported Thursday. The man suf-

in its weekly report.

The Atlanta-based health agency noted that more than agoney noted that more than 6.300 rebots are in use in the ea-tion's workplaces, and many more are expected to be in-stalled. "Pature accelerated use of this technology ... will give rise to potential heards," the CDC said.

"What we need to do it examine new approaches to working with this type of equipment sofely," said Dr. John Mera, a specialist, with the Notional Institute of Occupational Safety and Bookin in Mergantown, W.Vs.
"Now we treat it life we treat

"Now we treat It like we treat other things — having a problem and then trying to figure out how it doesn't happen again." Moran said it is difficult to es-

timate how many injuries occur from robots in the workplace,

ous" such reports.
"Most of the injury reports are related to the device doing some-thing unanticipated," he said in a telephone interview.

The Michigan worker presum-ably was alert to the dangers of the robot's arm, which was used to move products from one step to another during production.

"Recognizing and planning for all potential hazards in the oper-ation is essential," the CDC warned. "These issues must be considered in advance."

Neither the worker nor his company was identified in the CDC report, which said he got close to the rabet — possibly to close to the rabet — by going to another suring predictions.

"Illis co-warders considered with the second service of the conditions a seed after operator," the CDC report setted by the most close a recent R — by going the Set of the robot. "The didn't around a seedyr All. The roll has

But Diecast Corp. of Jackson, Mich., said Herry Allen, 36, a machine operator from nearby Piesand Lake was killed on the jeb at Dierest Corp. of searby Jackson and was survived by a wife and two stepchildren. The United Auto Workers union sold Allea was a member of Local

Source: The Day. 1985





#### Thank You!

#### Jeremy Marvel

Project Leader, Performance of Collaborative Robot Systems
National Institute of Standards and Technology
Engineering Laboratory, Intelligent Systems Division
Gaithersburg, MD, USA

jeremy.marvel@nist.gov 1.301.975.4592

http://www.nist.gov/el/isd/ms/pcrs.cfm







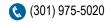


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# Collaborative Robots

Justin Griffin Robotics Specialist

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610-331-4151 (cell)









#### Collaborative Robots Successes



Rapid Line Demonstrates Success with Baxter



Steelcase Demonstrates Success with Sawyer

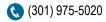






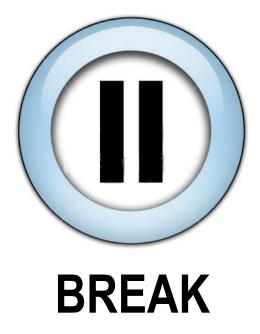






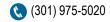












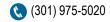


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### **Manufacturer Panel – Robotics Implementation**

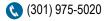
















# Matdan®

# Collaborative Robotics Workshop

Baltimore, Maryland October 7th, 2015













#### **About Us**

- Matdan Corporation was founded in 1992 with the mission To be a customer driven, innovative, globally recognized and respected fastener and hardware solution provider.
- Matdan originated in the electronics business and still today leverages short lead times into all its products.
- Key manufacturing competencies are turning, cold forming, stamping, injection molding, and die casting then assembled.













#### Matdan Advantages

- Worldwide manufacturing and customer support
- Quick delivery of samples and prototypes
- Ability to hold blanket order inventory
- Custom Capability (over 50% custom products)
- Program Pricing
- Over 20 years experience supplying specialty hardware
- Rapid responses
- ISO9001:2008/AS9100:2009 Aerospace Certified
- Low Cost-High Quality Alternative Supplier











#### Markets Served

- Electronic Enclosures
- Digital Signage
- Networking
- Marine
- Automotive
- Military
- Aerospace/Aviation
- Sheet Metal Fabricators
- General Industrial Applications
  - HVAC, etc.





















# Captive and Quick Access Fasteners













#### **Draw and Compression Latches**













#### Matdan Global Presence













#### **Quality Certifications**

#### Matdan Corporation ISO9001/AS9100C



#### Matdan Aerospace Corporation GE S-523



#### Matdan Specialty Hardware ISO9001













#### **Current Automation**

- Controls
  - PLC's, Arduino's, and Computer Interfaces
- Inspection Technology
  - Camera Systems, Laser Systems, Position Sensors
- Vibratory Feed Bowls
  - Coupled with Proximity Sensors and Rails
- Mechanics
  - Pneumatics and Cam Driven Machines













#### Lessons Learned

- Every time a machine handles/picks up a part, is an opportunity for a free inspection.
- Audit machine inspections to locate systematic errors
- Anticipate and build in as much flexibility as possible upfront in your system
- There will be system bugs and trouble shooting
- Document as much as you can with drawings, trouble shooting guides and maintenance manuals to minimize machine "tribal knowledge"
- Build a system using technology you can technically get familiar and comfortable with













#### Robotics Challenges

- Adaptive Systems
  - 10's of thousands of part combinations
  - How to present the part
- Quick Changeovers and Setups
  - Currently Extremely Short Changeovers
- Investment Costs
  - Equipment + Implementation + Maintenance
- Technical Barriers
  - Low Skill Workers ⇒ Highly Technical Workers
- Locating Robotics Supplier/Partner
- Ability to Repurpose Robots













#### **Contact Information**

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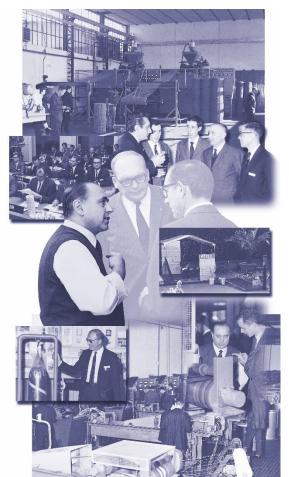


# 

**Tenax Automation** 



#### **Tenax Corporation**



Originally established in 1960 in Italy, Tenax opened a distribution center in Ohio in 1983. In 1987 the company expanded its operation and moved to our current location in East Baltimore.

Tenax gained world-wide fame with its first US-produced productorange safety fence for building and construction sites-which quickly spawned imitators all over the world. Currently Tenax Corporation serves the USA, Canada, Mexico, and Central and South America with specialty products for netting and fencing, pipe protection, construction, agricultural, gardening and DIY applications.

Throughout the years of growth and expansion, Tenax Corporation has maintained our promise to be a pioneer in the **Made in USA** movement. Tenax uses only prime selected raw material and domestic suppliers in support of our business.



#### **Our Values**



Tenax is committed to building a lasting company that provides products and services of the highest quality.

We offer our employees a safe and rewarding work environment and strive to be a good corporate citizen in the communities in which we operate.

Tenax is focused on strategic growth through the responsible use and management of our resources.



#### **Winning Points**







- Over 50 years of experience in the industry across the globe
- The Tenax name stands for quality that customers continue to look for and trust
- Tenax products are resistant to degradation, are UV stabilized, lightweight and easy to install
- Tenax products show innovation, versatility and are constantly improved
- Advanced logistics and stock availability year round
  - Exclusive manufacturing processes



#### **Tenax Facilities**



**Manufacturing Plant** 



#### **Divisions**





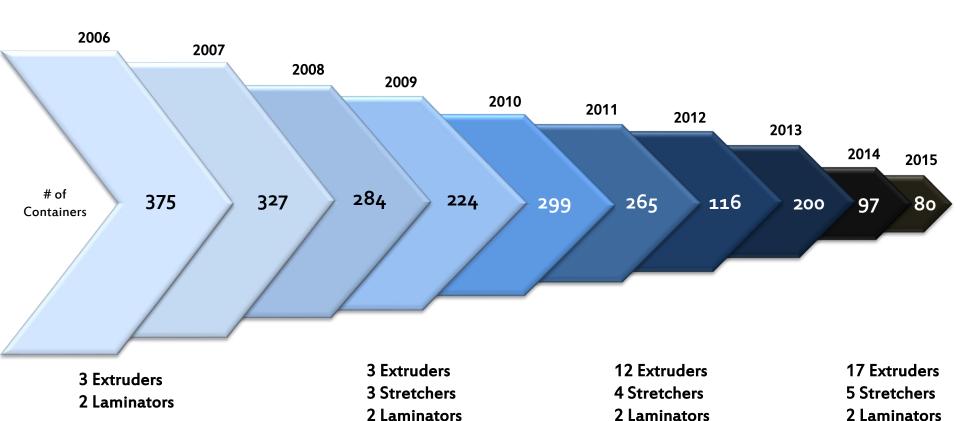






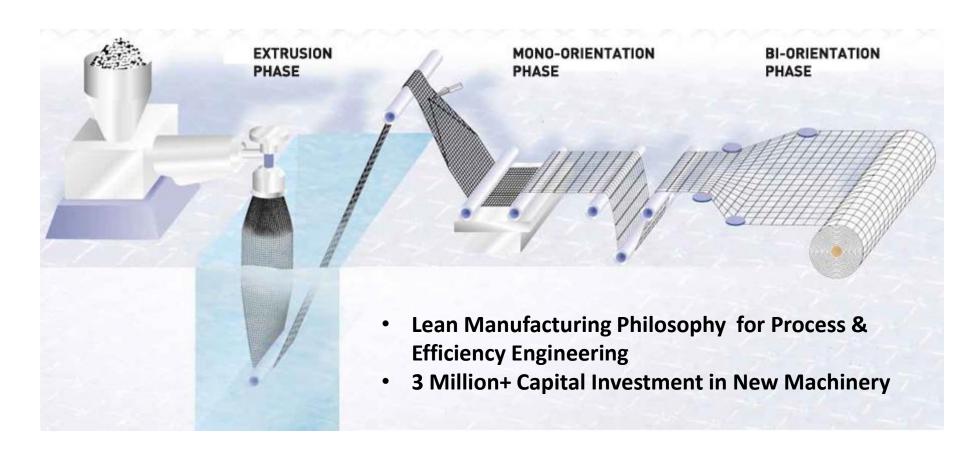


# **Company Evolution**



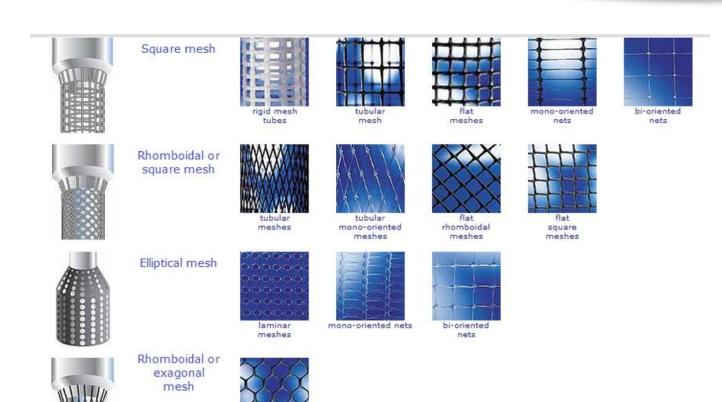


#### **Tenax Technology**





#### **Tenax Technology**



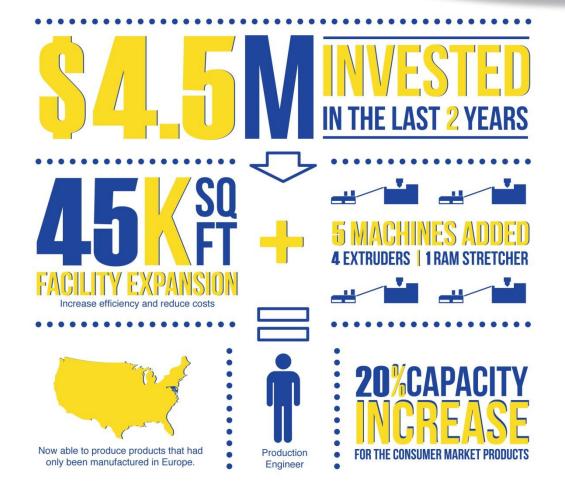


#### **Evolving With Automation**





#### **Investing in Baltimore**

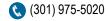


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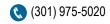


## **FACILITATED PANEL**







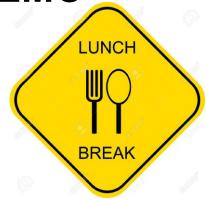






**LUNCH AND ROBOTICS DEMO** 

- Lunch Buffet is provided in the back of the room
- We plan to reconvene promptly at 12:45pm





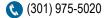














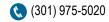


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# Robot Systems Adoption in Manufacturing

Overview of Typical Challenges and Barriers



# What are the Principal Barriers to Deploying Robots?



- · Ad hoc, expensive custom solutions for
  - installation
  - integration with rest of equipment, systems
  - fixturing
  - tooling
- Estimates of added costs of between 3-9 times the price of a robot



- Lengthy programming is required for each new part
- Tweaking and tuning of positions, coordination
- For small batches, short runs, it's not worth it



- Robot has limited or no ability to detect
  - failures
  - variations in part location, size/shape
- Robot has limited or no ability to correct for failures



- Due to safety concerns, robots are typically separated from humans
- Fencing or other barriers are expensive and require a lot of floor space
- Robots cannot collaborate with humans or assist them



- Specialized knowledge may be required for
  - installation
  - programming
  - maintenance (including debugging problems)

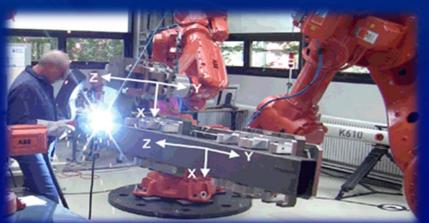


# Current State: 10% of potential users benefit from robots

# Credit: Robotunits

#### **Future Vision:**

Greater customer/market responsiveness, productivity & higher quality that is achievable by small, medium, and large enterprises



Credit: TLL Dortmund

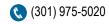


### **TABLE TOP DISCUSSIONS**













### **Topics for Discussion**

What benefits would you expect to gain from adopting robots?

What would be some tasks you would like to have robots perform in your enterprise?

What would help you learn more about whether your facility could benefit from robots? What information would you like to know about robots?

What has kept you from using robots thus far?

What types of robots would you envision using in your facilities?

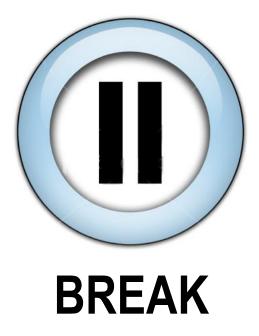


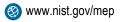




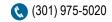








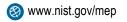






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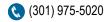
### **Table Top Report Outs**













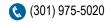


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# Working with the NIST Engineering Lab to Advance Robotic Systems

#### Elena Messina

Leader, Manipulation & Mobility Systems Group
Manager, Robotic Systems for Smart Manufacturing Systems Program
Intelligent Systems Division
National Institute of Standards and Technology

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## Driving Innovation and Reducing Risks of Technology Adoption Through Measurements and Standards

### Testbeds Industry/Academia/Government Consortia, Standards Organizations

#### NST

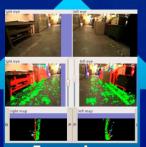
Requirements from Users

Test Methods, Standards, Measurement Methods, & Performance Data Performance
Targets for
Developers;
Performance
Validation
for Users

Improved Technology for Manufacturing



Roadmaps, Workshops



Emerging Manufacturing Technologies Process has been proven in many NIST-led standards projects, e.g.,

ASTM E54.08 (response robots)

**ASME B5/TC52** (machine tools)

**ASME B89.1.12** (CMMs)



### Robotic Systems for Smart Manufacturing

- Industry-driven performance requirements
  - Balance user's needs with technology state of the art
- Measure along a spectrum of performance
  - Not pass/fail testing for performance evaluation
  - Characterize performance to match solutions to deployments
  - Reduce risk of adoption of new technologies
- Test methods and metrics that are design-agnostic
  - Evaluate performance in the task/functional space, leaving the design space open for creative solutions
- Test methods stimulate innovation towards solving industry's needs
  - Strive for easily disseminated and reproduced artifacts and protocols
  - Provide common language for expressing requirements and capabilities
- Testbeds, pilot projects for proving out new approaches; convening all stakeholders



### Opportunities

- Provide input on key performance areas, gaps
  - NIST can be conduit to standards bodies;
     researchers; robot developers
  - Participate directly (low cost; WebEx)
- Provide use cases that can be tried on testbeds



### Examples of Current Efforts@ NIST

### AGV (Mobile Robots)

- Performance Standards ASTM F45
- Calibration tools (position/sensing)
- Mobile Manipulation safety standards RIA
- Mobile Manipulation performance tests

### Vision & Part Handling

- Part location (static & dynamic) performance characterization – ASTM E57
- Robotic hand metrics and test methods



### Examples of Current Efforts@ NIST

### **Collaborative Robots**

- RIA/ISO safety standards (speed & separation monitoring; power and force limiting)
- New devices, interaction methods (human-robot)
- Measure robot-robot collaboration

### Integration with Enterprise/Other Equipment

MTConnect for robots; MTConnect-ROS-Industrial bridge



### Examples of Current Efforts@ NIST

### **Agility**

 Tests & tools to improve ease of programming/tolerance to variations/detection of failures

### Current application areas of focus

- Kitting
- Assembly
  - pick and place is part of this





http://www.nist.gov/el/isd/ms/rssm.cfm elena.messina@nist.gov













MAKING AN IMPACT ON U.S. MANUFACTURING

# Opportunities & Resources – Working with NIST and with MEP

Collaborative Robotics Workshop 2015
Advantages and Challenges for Small Manufacturers
Charles I. Ecker Business Training Center
Columbia, MD
October 7, 2015



David Stieren
Technical Manager, Program Development
NIST MEP
<a href="mailto:david.stieren@nist.gov">david.stieren@nist.gov</a>
301-975-3197
<a href="mailto:www.nist.gov/mep">www.nist.gov/mep</a>

### **MEP Summary**



#### **National Network**

MEP Center in all 50 U.S. states plus Puerto Rico. System-wide non-Federal staff of over 1,200 individuals in >400 service locations assisting U.S. manufacturers. Contracting with >2,500 3<sup>rd</sup> party service providers



#### **Local** National Connection

System of Centers providing localized service to manufacturers in each State – with National reach and resources



#### **Partnership Model**

Federal, State and Industry



### MEP Strategy: Global Competitiveness and Growth

Mission to provide direct, handson tech & business assistance to domestic manufacturers to help them compete and grow



#### MEP Budget & Business Model \$130M FY15 Federal Budget with Cost Share Requirements



for Centers



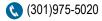
#### **Technology Acceleration**

MEP connects U.S. mfrs. with technology opportunities and solutions they require to grow and compete in the global marketplace











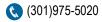
### **MEP National Network**















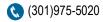
### What MEP Does



- Work with small and medium size manufacturers to help them create and retain jobs, increase profits and save time and money
- Focus on meeting manufacturer's short term needs, but in context of overall company strategy.
- Reach over **30,000 manufacturing firms** and complete over **10,000 projects** per year.
- Provides companies with a consistent set of services









### Client Impacts

#### MEP CLIENT IMPACTS

30,056 Manufacturers served in FY2014



Each year, the MEP network has helped thousands of manufacturers increase profits, create jobs and establish a foundation for long-term business growth and productivity.

\$6.7 Billion

New and Retained Sales

63, 954

Total Created and Retained Jobs

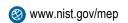
\$2.7 Billion \$1.1 Billion

New Client Investments

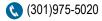
Cost Savings

Results reported by MEP clients receiving services in FY2014. Of the 8,353 clients selected to be surveyed, 6,088 completed the survey. Measures are a conservative snapshot of benefits. Recurring or cumulative benefits may be larger.









### MEP Program Initiatives













#### **MEP's Program Initiatives**

are aimed to help manufacturers identify opportunities that will accelerate and strengthen their growth and competitiveness in the global marketplace











### MEP: Connecting and Assisting U.S. Manufacturers

Production, **Engineering** U.S. **Capabilities & Manufacturers Capacities** & Business **Interests Business Opportunity** Sources **Technology Sources**,

- Enhance business opportunities for U.S. manufacturers
- Connect products, capabilities, capacities of U.S. (small) manufacturers with:
  - ✓ Resources available from Nation's technology sources, including NIST Labs
  - ✓ New market opportunities
  - ✓ Supply chain needs of OEMs, Tier 1s, gov agencies
- Provide <u>assistance</u> to manufacturers, including:
  - ✓ Technical mfg services for products, processes
    - Manufacturing Strategy, Scale-up
    - Production Optimization, (Re)tooling (Lean/Quality/Automation)
  - ✓ Innovation and Product/Process Development
  - ✓ Supply Chain Regts, Market Diversification
  - ✓ IP Management and Financing/Access to Capital
  - ✓ Workforce Development
  - ✓ Environmental Sustainability
  - ✓ Exporting



**Supply Chain Needs** 











### Small Manufacturers and Robotics Next Steps

#### Today's Workshop

- ✓ NIST MEP to post slides at <a href="https://www.nist.gov/mep">www.nist.gov/mep</a>
- ✓ Workshop Report to be produced and delivered to NIST Engineering Lab (EL)

#### • MEP Assistance to Manufacturers

- ✓ Local MEP Centers available to work with manufacturers at the local level to provide assistance in response to needs resulting from today's Workshop, other needs
  - All MEP Center contacts can be found via: <a href="www.nist.gov/mep">www.nist.gov/mep</a>
- ✓ NIST MEP available to coordinate national level MEP assistance resulting from today's Workshop, including relationships with NIST EL, or other...

#### • NIST Lab Tours – Oct 8













### **Stay Connected**

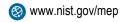
#### Search NISTMEP or NIST\_MEP



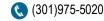
VISIT OUR BLOG! <a href="http://nistmep.blogs.govdelivery.com">http://nistmep.blogs.govdelivery.com</a>

Get the latest NISTMEP news at: <a href="https://www.nist.gov/mep">www.nist.gov/mep</a>





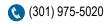














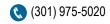


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### **TOUR OF NIST ENGINEERING LAB**

100 Bureau Drive Gaithersburg, MD



#### **NIST VISITORS CENTER**

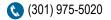
- ✓ **ALL** visitors must stop at the NIST Visitors Center to get a temporary NIST badge.
- ✓ Photo identification and vehicle registration information must be presented at the main gate to be admitted to the NIST campus. Attendees must wear their NIST Visitors badge at all times while on the campus.
- ✓ Photo ID must be "REAL ID" Compliant.
- ✓ If your driver's license was issued in **Arizona, Louisiana, or American Samoa**, you must present a passport or other Federal ID.
- ✓ If your driver's license was issued in **Minnesota**, **New Hampshire**, **or New York**, NIST will accept only enhanced driver's licenses (identified by the American Flag on the face of the card) or else you must present a passport or other Federal ID.

Please arrive at the NIST Visitors Center no later than 8:50am, tour will begin promptly at 9:00am!!!













# THANK YOU!!











